NATIONAL PUBLIC SECTOR FRAMEWORK

For Multifunctional Devices and Associated Print Services and Supplies

REF: CPC/DU/MFD/02A



Altodigital is one of the UK's most experienced and respected print and document technology providers in the UK. With a range of clients spread across Education, Central and Local Government, Blue Lights and the NHS.

Having been awarded onto Lots 1 and 3 of the National Public Sector Framework, we have developed a specialist public sector team and proposition that will meet all the needs of organisations throughout the various remits of the public sector. Through our detailed audits, analysis and recommendations we will ensure you have a clear understanding of the true cost of ownership of your print infrastructure and all associated software and processes.

With your own dedicated support team you are assured of the ultimate in personal service, together with advanced technology that delivers impressive print standards, while at the same time helping you lower costs, reduce energy consumption and minimise carbon emissions.





Contact Us

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A tried, tested and trusted partner in the Public Sector.

Altodigital's key differentiator that makes us stand out from so many other solutions providers is that we don't simply talk a good game, we're more than happy to prove our credentials. Councils, Healthcare Trusts, Government Institutions and Education establishments can all testify to the significant improvements in their printing environment both commercially and from a sustainability perspective.

The best part is that it costs nothing to explore the opportunities for improvement we can bring.



Working in partnership with your digital strategy

At Altodigital we listen well. This allows us to truly understand our customer's objectives and tailor our solutions appropriately, to guarantee these objectives are met. This includes ensuring that as part of your wider digital strategy, all requirements are adhered to and your organisation is compliant against environmental targets and data security. Not to mention the cost and productivity gains that will naturally occur as a result.

Whether through rationalising print infrastructures, streamlining document processes or introducing electronic archiving and storage practices, Altodigital have the expertise to make a long-lasting difference to your organisation.



A completely managed service

Not only will we manage the solutions we implement throughout their lifetime, but we will also help you to manage culture change and enable the greatest gains in staff efficiency.

Whenever we introduce a solution that may influence the way your staff operate, we work with you to provide communication plans that will help your staff understand the need for change and the associated benefits. We will then work with them to ensure they are comfortable with any new equipment or software, via roadshows or tailored training events.

Delivering minimum disruption and maximum efficiency is paramount to everything we do.

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Driving down costs with a hybrid approach

Altodigital have developed a hybrid mail solution that will cut costs and save the valuable time of staff, and the process couldn't be more simple.

At the point of print, the user simply chooses to send the documents to a designated print driver. We will then take care of the printing, mail fulfilment, tracking and delivery at a saving of up to 35% on 2^{nd} class mail.

For public sector organisations that are constantly sending communications to their customers, it is a solution that has the potential to transform a costly and time consuming operation into a streamlined cost effective process.

